

ValueLinks Training Seminar Overview (Example of a possible structure)

	Day 1 Monday	Day 2 Tuesday
<p>Morning</p> <p>9:00 - 13:00</p>	<p>☐ Module 1</p> <p>Value chains and economic development</p> <p><i>Introduction into the workshop programme</i></p> <p><i>Unit 1.1 Value Chains and pro-poor growth – an introduction</i></p> <p><i>Unit 1.2 Input and Exercise: Structure of the xyz Sector Criteria for selecting value chains</i></p> <p><i>Formation of 4 Working Groups taking 1 VC of the sector each</i></p>	<p>☐ Module 3</p> <p>Determining the upgrading strategy</p> <p><i>Revision of chain maps</i></p> <p><i>Unit 3.1 Presentation: Building an upgrading vision and strategy</i></p> <p><i>Unit 3.2 Exercise: Defining a chain upgrading vision</i></p>
<p>After-noon</p> <p>14:00 - 17:30</p>	<p>☐ Module 2</p> <p>Analyzing value chains</p> <p><i>Unit 2.1 Presentation: The toolbox for chain analysis</i></p> <p><i>Unit 2.2 Presentation: Basic data of the xyz Sector</i></p> <p><i>Unit 2.3 Exercise: Mapping of different VCs (group)</i></p>	<p>☐ Module 4</p> <p>Facilitating the chain development process</p> <p><i>Unit 4.1 Presentation: Facilitating development Getting the value chain moving</i></p> <p><i>Unit 4.2 Exercise: Working with partners and facilitating joint action</i></p>

ValueLinks Training Seminar Overview (Example of a possible structure)

	Day 3 Wednesday	Day 4 Thursday
<p>Morning</p> <p>9:00 - 13:00</p>	<p><input type="checkbox"/> Module 5/6 Strengthening private business linkages</p> <p><i>Unit 5.1 Presentation: Forging business linkages and PPP</i></p> <p><i>Unit 5.2 Presentation of case in business linkages</i></p> <p><i>Unit 5.2 Preparing the excursion – Interview questions</i></p>	<p><input type="checkbox"/> Proposal for upgrading strategies</p> <p><i>Feedback on the excursion</i></p> <p><i>Role Game or</i></p> <p><i>Group work elaborating a promotion strategy</i></p>
<p>After-noon</p> <p>14:00 - 17:30</p>	<p><input type="checkbox"/> Excursion</p> <p>Visit to enterprises and organizations of the xyz sector - in and around the capital city</p>	<p><input type="checkbox"/> Module 7 Service provision in value chains</p> <p><i>Unit 7.1 Presentation: Strengthening demand and supply of value chain services</i></p> <p><i>Unit 7.2 Exercise: Designing an embedded service arrangement</i></p> <p>-----</p> <p>after closing the session - SOCIAL EVENT</p>

ValueLinks Training Seminar Overview (Example of a possible structure)

	Day 5 Friday	Saturday
<p>Morning 9:00 - 13:00</p>	<p><input type="checkbox"/> Presentation of group work <i>Presentation of proposals by the four working groups</i></p> <p><input type="checkbox"/> Follow-up Planning the activities to promote the xyz sector</p>	<p>Optional excursion</p>
<p>After-noon 14:00 - 17:30</p>	<p><input type="checkbox"/> Follow-up <i>Discussion / planning of promotion process</i></p> <p><i>Discussion on upcoming stakeholder workshop</i></p> <p><i>Planning of facilitation activities</i></p> <p><i>Evaluation of seminar</i></p>	